



March 30, 2017

Kathy Ellis
Coldwell Banker Residential Brokerage
23676 Malibu Road
Malibu, CA 90265

Dear Kathy,

Congratulations on your outstanding success in 2016. It is with sincere gratitude that we recognize your achievements in the following areas:

- # 39 of SoCal Top 100 Independent Sales Associates
- President's Premier

It is said, *"Most look up and admire the stars. A champion climbs the mountain and grabs one."* You are an exceptional example of what happens when you do more than look or even reach for a goal. Your determination and passion propelled you up the mountain each day and you could capture the number one star. We applaud you on a very impressive year.

We truly thank you for choosing Coldwell Banker Residential Brokerage and are thrilled to celebrate your success and be part of your team. Keep the focus and keep doing extraordinary things! Let's make it another outstanding year in 2017!

Yours truly,

A handwritten signature in blue ink, appearing to read "Robert Foster", enclosed within a blue oval.

Robert Foster
President
Greater Los Angeles

A handwritten signature in blue ink, appearing to read "Beth Ann Styne".

Beth Ann Styne
Regional Vice President
GLA Coastal Region

BS: fh

cc: Greg Macres
Kim Collen-Ross

Beth Styne
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